

NEWMAR KOUNTRY KLUB 37th INTERNATIONAL RALLY
Missouri State Fairgrounds, Sedalia, Missouri

Setup Dates: Saturday, September 30 and Sunday, October 1
Show Dates: Monday, October 2 – Friday noon, October 6

Dear Vendor:

Your company is cordially invited to attend the Newmar Kountry Klub's International Rally as a vendor at the Missouri State Fairgrounds in Sedalia, Missouri. Displays will be indoors, with some outdoor space available. We will be providing 50-amp full hookup parking for our vendors.

We expect attendance of about 900-1,000 people (450 to 500 RV's). Nearly half of these attendees will be first timers who are new or recent RV purchasers. They are eager to purchase RV accessories that enhance their camping experiences and safety as well as learn about RV Resorts – and Newmar owners are known for spending money!

We are back to our normal vendor schedule Monday – Friday noon as we will not have conflicting scheduling on Thursday afternoon as we did the last two years.

This year we have several options of booths available. We have four single booths next to the main entrance doors the members will enter. We also have corner booth and standard booth space available. The premium booth space is limited and will be filled as reservations are received.

Booth Set Up: Booths must be set up by Monday morning, and ready to open at 9:00 am. Set up hours are 9:00 am – 4:00 pm on Saturday, September 30 and Sunday, October 1. Please see the enclosed "Vendor Regulations" and guidelines.

"Property & Liability" Insurance: *Proof of insurance must be submitted to the Newmar Kountry Klub before your booth can be set up.* If possible, please send the insurance form with your registration showing both Newmar Kountry Klub and Missouri State Fairgrounds as certificate holders.

Each rally attendee receives a **"Welcome Bag"** containing all sorts of rally information, and of course, "Goodies". If your company is attending as a vendor and has a promotional or advertising item(s) that you'd like to be included, please let us know. We would require approximately 525 pieces of each item. Please send to Newmar Kountry Klub, 355 N. Delaware St., Nappanee, IN 46550. Any leftover items will be returned to you at your booth. **Items need to be received by July 21, 2023 to be included.**

Seminars! We welcome your participation in a seminar on your product(s) during the rally. Seminars are assigned on a first come basis, time and space permitting. Please complete the enclosed "Seminar" form and return with your registration. **Seminar deadline registration is July 21, 2023.**

As we have done in the past, we will reach out to local vendors that sell unique Missouri items to purchase full or part-time booths. We will carefully review their products to insure there is little or no competition with your product line.

If you have any questions, please contact Linda Feece at the Klub Office 877-639-5582, or e-mail to kountryklub@newmarcorp.com. **All registration forms must be received in the Klub office by July 21, 2023.**

Ron & Wanda Llewellyn
International Directors
Newmar Kountry Klub

NOTE: The Newmar Kountry Klub retains the right to accept or refuse vendor applications.

2023 Newmar Kountry Klub International Rally
Missouri State Fairgrounds, Sedalia, MO
Setup Dates: Saturday, September 30 & Sunday, October 1,
Vendor Show Dates: Monday October 2 thru noon Friday, October 6

Company Name: _____
Person(s) Attending Rally: _____
Address: _____
City: _____ **State/Prov:** _____ **Zip:** _____
Phone: _____ **Email:** _____

Please list all products. Any vendor failing to disclose ALL products to be sold may be required to move should it become apparent after set-up that the vendor is in competition with a nearby vendor. Use back side of sheet if additional space is needed.

_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

Indoor Space:__ **Outdoor Space:** __ Includes 10x 10 booth space 1-8' table/2 chairs/pipes and drape.
 Booth electric power n/c upon request limited availability Yes___ No___

Standard Booth	\$240.00 each		\$ _____
Corner Booth Space*	\$260.00 each		\$ _____
Main Entrance Booth Space/single booth*	\$280.00 each		\$ _____
Additional Standard Booth Space	\$130.00 each	_____ extra	\$ _____
Additional Premium Booth Space*	\$240.00 each	_____ extra	\$ _____
50 amp Full Hookup	\$ 30.00/night	_____ nights	\$ _____

Arrival Date _____ **Departure Date** _____

Please Indicate: Unit Length: _____ **Tow Vehicle Size:** _____

1 Dinner (Tues)	@ \$35.00/meal	__ Days __ Persons	\$ _____
Entertainment (Sat, Tues)	@ \$15.00/person	__ Days __ Persons	\$ _____
	Total Cost		\$ _____

*Limited availability

RESERVATION DEADLINE: July 21, 2023 NO REFUNDS FOR EARLY DEPARTURE!

Just a Reminder! You will not be allowed to set up your booth if the Newmar Kountry Klub does not have your Proof of Liability Insurance.

Payment can be made by credit card or check payable to Newmar Kountry Klub and mailed to PO Box 30, Nappanee, IN 46550.

Charge my: MasterCard _____ **Visa** _____ **Discover** _____

Credit card number: _____ - _____ - _____ - _____ **Ex. Date:** _____

V-Code (Last 3 digits on back of card): _____

Signature: _____

To Be Completed by Klub Office: **Date:** _____
Seminar: Yes: ___ No: ___ Time and date of seminar to be confirmed at a later date.
Power Requested Yes: ___
Amount paid: _____ Check # _____ or Credit Card Approval _____
Certificate of Liability Insurance Received: _____ yes _____ no

Newmar Kountry Klub 2023 International Rally Seminar Request

Date:

Supplier: _____ Vendor: _____ Member Vendor: _____ Klub # _____

Company:

Product Type:

Name of Person Doing Seminar:

Phone:

E-mail:

Title of Seminar & Duration (50 min increments leaving time for setting up next seminar):

Please Give Brief Description of Seminar:

Requesting a Screen _____ Requesting a Projector _____

Note the requests will be filled in order of receiving and is not guaranteed. You will need to supply your own adaptor cord to run from projector to your computer.

DEADLINE FOR SEMINAR REQUESTS IS FRIDAY, JULY 21, 2023

Seminars will be held Monday, October 2 thru Thursday, October 5. Email completed form with your vendor/supplier reservation to: kountryklub@newmarcorp.com. Seminars times are limited and will be scheduled on a first received basis. You will be emailed in early September with the date, time and location of your seminar.

Thank you.

Vendor Regulations

Newmar Kountry Klub International Rally

The following regulations are intended to benefit everyone involved. Failure to comply with these regulations may be reason for eviction from the rally site with NO REFUND OF ANY FEES PAID.

1. Each Vendor shall be responsible for compliance with any local sales ordinances. (Sales taxes, license and permits, etc.). The Missouri Department of Revenue will provide a temporary sales tax license for concessionaires/vendors. Concessionaires/ vendors shall collect and pay tax at the prescribed rate on gross receipts from all sales of merchandise and from sales of admission tickets, charges, and fees. **The current local tax rate is 8.725%. Tax rate is subject to change. Each Vendor is required to register for a Missouri Tax ID. Vendors that are sole owners can submit the Missouri Special Events Application Form 2643S. If the vendor is an LLC or Corporation they will be required to register using the Missouri Tax Registration Application Form 2643A.**

2. Booth Sizes are 10 X 10 feet and shall not exceed 10 X 10 feet or multiples thereof unless agreed to by the Newmar Kountry Klub.

3. No Exhibitor shall assign, sublet or apportion any part of the space allotted without the written consent of the Newmar Kountry Klub.

4. Full payment for sales exhibit space leased and other supplies are required at the time of registration. Requests for refunds must be made by **July 21, 2023**. No refunds after this date. A \$35 administration fee will be charged to all cancellations.

5. ***Each vendor must carry their own all risk insurance on his/her property and must be covered by comprehensive general liability insurance. Proof of insurance must be included with registration form.*** The Newmar Kountry Klub, Newmar Corporation, its directors, officers and employees assume no responsibility or liability for loss or damage to any exhibitor's property. **The certificate should show both Newmar Kountry Klub and the rally location as certificate holders.**

6. The space as stipulated in this agreement is to be used during the above rally solely for the exhibitor's named in this agreement.

7. Vendor's set-up is Saturday, September 30 and Sunday, October 1, from 9:00 a.m. to 4:00 p.m.

8. Vendor's area is open from Monday thru Thursday, October 2-5 from 9:00 a.m. 4:00 p.m. and 9:00 a.m. to noon Friday.

9. Parking space will be provided for Vendor's vehicles or other supply vehicles as close to the Exhibitor's building as possible.

(Continued on reverse side)

10. Security for Vendor's area will be provided by Newmar Kountry Klub during set-up and dismantling of exhibits. All entrance doors to exhibition will be closed each night at 5:00 p.m. and will be open at 8:00 a.m. the following day.
11. No Exhibitor shall remove their exhibit before the completion of the rally without the permission of the Newmar Kountry Klub. Completion day is noon on Friday, October 6. No request for refunds will be honored for early departure.
12. Use of space: a) Exhibit space is to be used solely for display or sale of products, service or merchandise. b) No Exhibitor, or other firm, corporation or individual shall advertise or distribute literature concerning the products of any other firm, corporation or individual except as specified in its contract for space.
13. Nothing shall be used to deface or damage property of the Fairgrounds Facilities. If so, the Exhibitor shall pay the restoration charges.
14. Newmar Kountry Klub reserves the right to restrict Exhibits which, because of noise or language or any reason become objectionable, or in the judgment of the International Directors may detract from the general character of the rally. In the event of such violations, the vendor will be asked to leave and the Newmar Kountry Klub shall not be liable for refunds.
15. Campsites will have 50-amp full hookup. Sites are limited and will be reserved by date of reservation and payment are received.
16. Vendors are welcome to participate in the rally, i.e. meals, evening entertainment. Please see registration form for pricing.
17. During the rally, the Vendor's badges must always be worn.
18. Vendor's children must be supervised while vendors are attending to their booth.
19. With the exception of service animals, pets are not permitted in the Vendor/Exhibit building or any other buildings. Pets must be kept at campsite, and you must pick up after your pets.
20. Our members have requested our seminar leaders supply a handout for their sessions. If needed you can send a supply of the handouts to the Klub office to bring to the rally for you (sorry but we cannot provide printing service). Please send to arrive before August 7th to: Newmar Kountry Klub, Attn: Linda Feece, 355 N Delaware, 355 N Delaware St, PO Box 30, Nappanee, IN 46550. You can pick up our package when checking in with the vendor coordinators.

Thank you for your cooperation.